

# Michael Ellenby Speaker Profile

Business Executive and Mentor, MBA, Mountain Climber, TEDx Speaker, Australian, traveler. What could possibly go wrong?

Well, it turns out, a lot of things can go wrong, through living life out loud and being fully engaged in all you do! It turns out that **a lot of things can go right** as well, in the same circumstances.

Success is created by how you respond to circumstances, good or bad. Whether this is high up in the Andes and your guide disappearing in a snowstorm (this happened), or working as part of a team on large business deals. How you react to circumstances is key to your success!

A deeply engaging speaker, currently based in the USA, Michael brings a wide range of knowledge and experience to your organization, and presents key lessons learnt in mountain climbing that also apply to your business. He has held Sales and Marketing positions in Australia, Japan, Singapore and USA for IBM, GE, Cisco, as well as executive positions at three technology startups in USA.



He has added to this experience through mentoring executives and entrepreneurs. A former tri-athlete, he has enjoyed mountain climbing, having climbed Mt Agung in Indonesia, Mt Everest Base Camp, Kilimanjaro twice, Aconcagua in Argentina, and has committed to Mont Blanc and Aconcagua (again) in the coming year.

## Keynote presentations

- What Works in the Mountains also Works in Your Business
- The Art of the Pitch
- Responsive Leadership – The Secret Formula for Success in Life & Business

## **Keynotes Overview**

### **What Works in the Mountains also Works in Your Business**

Success factors are universal, no matter what the situation. This fascinating keynote takes the audience to the Himalayas and Mt Everest Base Camp, and draws the parallels of success factors for the Himalayas with success factors in your business. The audience comes away with knowledge of the 6 core solutions to focus on to maximize success, no matter what the circumstances.

### **The Art of The Pitch**

If you can't pitch, you can't sell. If you can't sell, you haven't got a business! In business, all of us are pitching all the time - whether it is to customers, co-workers, business partners, employees, and investors. The informative keynote shows us to use our body and our voice to project confidence and deeply engage the audience, and bring the audience with you to your desired outcome.

### **Responsive Leadership:**

#### ***The Secret Formula for Success in Life & Business***

While leadership is a critical issue for business and community leaders, there is sometimes a lack of clear understanding of the best principles for Success through Leadership. Responsive Leadership gives you the ability to inspire and motivate other people to perform to their best ability at every level. This fascinating presentation walks the audience through the **Six Responsive Leadership Principles**. Through this experience they learn the Secret Formula for Success in their Life and Business and have applicable principles that provide long term results.

To discuss speaking engagements in USA, Europe or Asia, please contact Michael at [michael@michaelellenby.com](mailto:michael@michaelellenby.com), or call +1 480 283 7367.

For more information, please go to [www.michaelellenby.com](http://www.michaelellenby.com) and [LinkedIn profile](#).